

David Miller
Shaklee - Independent Distributor
1490 Bat Roost Rd
Manchester, Ohio 45144
937-779-0046

Get Your Shaklee Products Go Here:

<http://www.shaklee.net/mimc/>

Introducing Shakleebaby™ and Shakleekids™



**Introducing Shakleebaby™ - Always Safe. Always Gentle. Always Healthy.
Open Order 5/1**

Babies are the most precious gifts in the world. Keep yours happy and healthy with Shakleebaby. Safe, pure, and natural, our pediatrician tested baby care products are formulated to keep your little one's bottoms soft, itty-bitty toes clean, and growing body healthy.



Gentle Wash

Clean, fresh baby. This extra gentle wash is made with organic chamomile and lavender, pH balanced and sensitivity tested to shower even the most tender skin with love. 99% Natural; 76% Organic.

#30108 <http://www.shaklee.net/mimc/>



Soothing Lotion

So soft. Organic sunflower seed oil and shea butter moisturize, and organic chamomile and lavender soothe. 99% Natural; 87% Organic.

#30106 <http://www.shaklee.net/mimc/>



Diaper Rash Cream

Naturally soothing. Zinc Oxide protects baby's delicate skin from wetness, keeping skin healthy and dry, and helps heal diaper rash. Organic and natural oils keep skin hydrated and smooth while chamomile, aloe, and calendula extracts soothe. 99% Natural. 78% Organic.

#30109 <http://www.shaklee.net/mimc/>



Massage Oil

Perfect for massaging baby or moisturizing after a bath. With organic sunflower oil, lavender, and chamomile to moisturize and smooth. 99% Natural, 99% Organic.

#30107 <http://www.shaklee.net/mimc/>

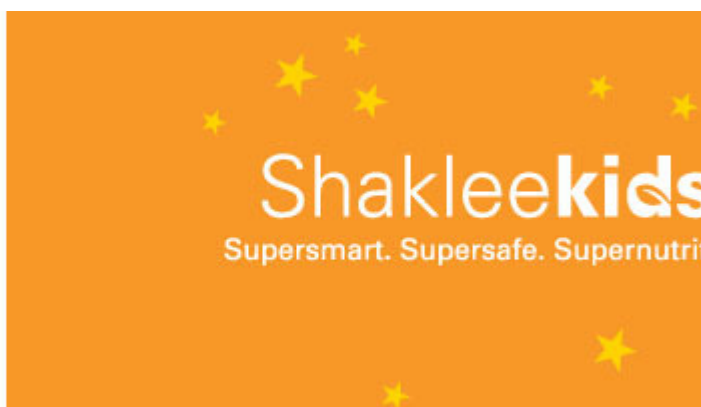


Multivitamin & Multimineral Powder

One of the most comprehensive infant-toddler supplements available, it contains prebiotics to help promote a healthy immune system and bundles of vitamin D to support strong bones and teeth. Star-K Certified. *

#20057 <http://www.shaklee.net/mimc/>

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.



Introducing Shakleekids™ - Supersmart. Supersafe. Supernutritious.
Open Order 5/1

Behold the powers of Shakleekids Mighty Smart and Incredivites! These dietary supplements are made with supersafe ingredients that bring out the best in kids, like rad vision, smart noggins, and a rockin immune system. *



Incredivites™

Shakleekids Incredivites is the first kids chewable multivitamin in the U.S. with lactoferrin, a protein that helps busy bodies' immune systems stay supercharged. Packed with 23 essential nutrients, it's one of the most comprehensive supplements available - with 600IU of vitamin D to support strong bones and teeth, and 100% of the daily value for vitamins C and E per serving. *

#20002 <http://www.shaklee.net/mimc/>

Note: Vita-Lea® Ocean Wonders™ will continue to be available.



Mighty Smart™

Shakleekids Mighty Smart is scientifically formulated with a power-packed blast of ultra-pure DHA. Essential for early brain development, this omega-3 fatty acid has been shown to support mighty memory, mad concentration, and fierce mind skills. Star-K Certified.

#20058 <http://www.shaklee.net/mimc/>



Tips on Working with New Leads

TIP #1 — PREPARE

Before you contact your new lead, take a minute to put yourself in their mindset. Here are a few things to remember:

- This lead responded to the Oprah show offer. They were motivated to make a difference in their home and interested in "Going Green." Most who responded purchased the Get Clean Healthy Home pack at 33% discount off SRP. A few may have purchased other items (you can see the items purchased in their order detail information, as they are now reflected in your personal group orders).
- By now, their order has shipped, and some may have received their products, and they have also received an email with your contact information. They may even recognize you by name!

TIP #2 — BUILD A RELATIONSHIP OF TRUST AND INVITE

As leaders in the field, you are among the best at building relationships. Now it's time to apply your skills with the warmest of warm leads! If you have doubts on how to build a relationship of trust, please ask your upline, but here are some suggestions for starters:

- Call and introduce yourself, tell them that you have been assigned to them to help answer any of their questions about Shaklee and to assist them with future purchases. Ask whether or not they have received their products, and start a conversation.
- If they're very enthusiastic and the conversation is really going well, it might be appropriate to let them know that you'd be happy to do a "Real Dirt on Clean" presentation for their friends who might have missed the Oprah show and would like to hear the important information shared about health, cleaners, and the environment. (This might be better to offer in a later conversation once you've started to build a relationship and they have more time to try the products).

Other Ideas

- Ask whether they have any questions about mixing the household products.
- Tell them your experience with using and sharing the concentrated products and the associated cost savings. Share your enthusiasm with them about Shaklee's mission and commitment to provide healthy home, healthy planet.
- Explain the 15% discount and how they could place future orders (with you, online via the Member Center, your PWS, or 1-800-SHAKLEE). They may not know their ID number (since they will not receive an ID card), but they have had an ID number sent to them in an e-mail and is on our records.
- Most importantly, ask questions and **LISTEN** to them. Learn about them, their needs, their concerns, and why they were interested in the products. Then, you can learn more about their interests and recommend the right products and the earning opportunity.

TIP #3 — FOLLOW UP

- Ask permission to check back in another week or two to see how things are going with the products. Give them time to use them, and give yourself another reason to strengthen the relationship.
- Ask to add them to your newsletter list if you do one.
- Be available and responsive. Let them know you're available to send information or talk to any friends who might also want to try the products.

Ideas On What You Could Send Them

- A personalized, hand-written thank you card sent via snail mail (a unique treasure these days!)
- Reminder of the value of concentrated products, cost savings.
- Reminder of their 15% discount and how they could place future orders (with you, online via the Member Center, your PWS, or 1-800-SHAKLEE).
- Printed Product Guide or link to electronic product guide
- A Spring Catalog
- The Shaklee "What We're About" Brochure (#75385) which tells that we are about Health, Living in Harmony with Nature, Passing the Word, Doing What's Right, Opportunity, Dreams, Shared Success and A Better World