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Get Your Shaklee Products Go Here:

<http://www.shaklee.net/mimc/>

Introducing Shakleebaby™ and Shakleekids™



**Introducing Shakleebaby™ - Always Safe. Always Gentle. Always Healthy.
Open Order 5/1**

Babies are the most precious gifts in the world. Keep yours happy and healthy with Shakleebaby. Safe, pure, and natural, our pediatrician tested baby care products are formulated to keep your little one's bottoms soft, itty-bitty toes clean, and growing body healthy.



Gentle Wash

Clean, fresh baby. This extra gentle wash is made with organic chamomile and lavender, pH balanced and sensitivity tested to shower even the most tender skin with love. 99% Natural; 76% Organic.

#30108 <http://www.shaklee.net/mimc/>



Soothing Lotion

So soft. Organic sunflower seed oil and shea butter moisturize, and organic chamomile and lavender soothe. 99% Natural; 87% Organic.

#30106 <http://www.shaklee.net/mimc/>



Diaper Rash Cream

Naturally soothing. Zinc Oxide protects baby's delicate skin from wetness, keeping skin healthy and dry, and helps heal diaper rash. Organic and natural oils keep skin hydrated and smooth while chamomile, aloe, and calendula extracts soothe. 99% Natural. 78% Organic.

#30109 <http://www.shaklee.net/mimc/>



Massage Oil

Perfect for massaging baby or moisturizing after a bath. With organic sunflower oil, lavender, and chamomile to moisturize and smooth. 99% Natural, 99% Organic.

#30107 <http://www.shaklee.net/mimc/>



Multivitamin & Multimineral Powder

One of the most comprehensive infant-toddler supplements available, it contains prebiotics to help promote a healthy immune system and bundles of vitamin D to support strong bones and teeth. Star-K Certified. *

#20057 <http://www.shaklee.net/mimc/>

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.



Introducing Shakleekids™ - Supersmart. Supersafe. Supernutritious.
Open Order 5/1

Behold the powers of Shakleekids Mighty Smart and Incredivites! These dietary supplements are made with supersafe ingredients that bring out the best in kids, like rad vision, smart noggins, and a rockin immune system. *



Incredivites™

Shakleekids Incredivites is the first kids chewable multivitamin in the U.S. with lactoferrin, a protein that helps busy bodies' immune systems stay supercharged. Packed with 23 essential nutrients, it's one of the most comprehensive supplements available - with 600IU of vitamin D to support strong bones and teeth, and 100% of the daily value for vitamins C and E per serving. *

#20002 <http://www.shaklee.net/mimc/>

Note: Vita-Lea® Ocean Wonders™ will continue to be available.



Mighty Smart™

Shakleekids Mighty Smart is scientifically formulated with a power-packed blast of ultra-pure DHA. Essential for early brain development, this omega-3 fatty acid has been shown to support mighty memory, mad concentration, and fierce mind skills. Star-K Certified.

#20058 <http://www.shaklee.net/mimc/>

GET CLEAN[™]



Safe for you, your home, and your planet.[™]

DISTRIBUTOR GUIDE

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IT'S TIME TO GET CLEAN!

GET CLEAN: HOME CARE FOR 21ST CENTURY

Some household cleaners aren't "clean" at all. It's time to Get Clean.

Home is where the heart is, as well as every other part of our bodies. Why endanger them with harsh chemicals and toxic substances? Wherever cleaning products go, we soon follow. Shaklee Get Clean carefully chooses ingredients that are kind to you and everything that surrounds you—except for dirt, grime, and other unpleasantries.

By definition, a cleaning agent should never make our eyes water, our skin burn, or our lakes sick. Creator of one of the first biodegradable household cleaners on the market, Shaklee believes you shouldn't have to endanger your home in the quest to clean it. So we've eliminated the phosphates, borates, ammonia, chlorine, phenols, nitrates, and more that can compromise your health and our world. Highly effective, economically concentrated and equally respectful to person and planet, our products perform as well as their harsher competition—100% guaranteed.

Let's Clean House

- We believe home should be the safest place in the whole world.
- We believe in the inherent goodness of fresh bedsheets.
- We believe you shouldn't have to sacrifice powerful convictions for powerful cleaners. And vice versa.
- We believe you should be able to walk around in white socks.
- We believe in cleaners that don't leave behind more toxins than the toxins they are supposed to clean.
- We believe that by letting you add the water, we subtract the landfill.
- We believe in a wash that's anything but wishy.
- We believe in a kitchen floor that supports the three-second rule.
- We believe there's a time and a place for germs. Exuberant, slobbery dog kisses, for example.
- We believe in being impossibly idealistic about how clean our earth should be.
- And we believe that the small act of scouring the sink can be part of the giant act of changing the world.

Cleaners shouldn't leave behind more toxins than the toxins they're supposed to clean.

Why do we care about our homes? Everyone has their own personal reasons, but one universal truth remains—your health and your family's health can be impacted by the cleaners you use. If any doubts linger, consider the statistics:

- An average home generates over 25 pounds of toxic, hazardous waste each year. Much of this waste can be attributed to household cleaning products.
- The EPA says that only a fraction of the more than 75,000 registered chemicals have gone through testing for human health concerns.
- A person who spends 15 minutes cleaning soap scum off a shower stall could inhale three times the acute exposure limit of some chemicals.

- According to a 15-year study presented at the Toronto Indoor Air Conference, women who work at home have a 54% higher death rate from cancer than those who work away from home. The study concluded that this was a direct result of the exposure rate to toxic chemicals in common household products.
- More than 9 out of every 10 suspected poison exposures occur at home with household products, including 824,000 cases per year involving children under the age of 6.

Safe for You, Your Home, and Your Planet

Can cleaning products work well and yet not harm us? Shaklee Get Clean products outperform eleven national brands without compromising health.

- Safe Clean! Get Clean products don't have the hazardous ingredients that come with many cleaning products. You'll have cleaning choices that are nontoxic and natural.
- Powerful Clean! Get Clean rivals the performance of leading brands, and we stand behind our products with the strongest satisfaction guarantee in the market.
- Green Clean! Get Clean products help keep the planet clean, too. They have biodegradable cleaning agents, which means they break down easily instead of hanging out in the ground for hundreds of years, and they have no phosphates, borates, nitrates, or other stuff the planet doesn't appreciate.
- Smart Clean! The Get Clean Starter Kit is the smart choice, not just because it's safe, powerful and green, but because it also makes it as easy as possible—and affordable—for you to “Shaklee-ize” your home.

Open Doors, Expand Horizons, and Clean Up!

Get Clean will help you open doors for new people to join Shaklee and dramatically increase the success of your business:

- Simple, duplicatable system for sponsoring new people using compelling literature, demos, a Web site, and samples—all you need to succeed!

That's what Get Clean is about.

PRESENTING GET CLEAN™ PRODUCTS

KEY TO SUCCESS:

As you follow up with your customer—booking an appointment, meeting face-to-face for a demonstration, closing the sale and recruiting—always be very respectful of your customer’s time and personal concerns. Here are some helpful phrases to always keep in your “hip pocket” so you maintain a professional and considerate attitude:

- *“Is now a good time to talk?”*
- *“Does that make sense?”*
- *“Can I answer any other questions for you?”*

FIRST THINGS FIRST

- **Use the products.** Your best sharing tool is your own testimonial! Get Clean products **work**. You can see the difference, so you won’t need to wait before telling everyone you know how well they work! Get to know your products intimately, even the ones that you don’t typically use.
- **Get organized.** Go online and review the Web tools. Print out the product bulletins and the Get Clean downloadable presentation.
- **Become familiar with our sharing tools.** Review the Web site. Read the brochure. Listen to the Product Call at 925.924.3000. All the information you need to share Get Clean products is included in these tools. Then let the tools do the work for you! Don’t worry about becoming an expert. YOUR job is simply to embody the enthusiasm and integrity that will attract others to what you have to offer!
- **Develop your own “one-minute message” about Get Clean.** What is the most compelling benefit you’ve personally experienced? What fact or feature of the line first grabbed YOUR attention? Write down one or two statements you can use to briefly share the Get Clean story wherever and whenever the opportunity presents itself!

Now you’re ready to talk to your first customer!

THREE SIMPLE STEPS TO SHARING GET CLEAN

1 INVITE

Call to gain interest, mail sales aid, use Web or product call to “pre-sell”

- Brochure
- Product call
- Product sample

Follow-up call to book appointment

2 SHARE

Use the Get Clean Profiler to guide demo, either live or online

- Questionnaire
- Demonstration
- Close the sale
- Order form

3 SPONSOR

Sign Up

- Three ways to join: Fast Start, Distributor Kit, or Member Kit
- Ask for referral
- Leave behind Join Us brochure and DVD

At each step of this simple, duplicatable process you’ll be asking a little more of your customer. The first step is an easy “yes”... all they have to do is listen to or take a look at the materials you’ll send them in the mail. “Sure!” they’ll say. “Why not?”

As the process continues, it becomes increasingly easy and natural for your customer to say “Yes!” at each step. The result? New customer referrals, products sales, and new Business Builders!

1 INVITE

KEY TO SUCCESS

Q: *What if my prospect says, “No, now is NOT a good time to talk! I’m on my way out, the kids are screaming, the dinner’s burning, the dog is lost...” and so on?*

A: *Don’t worry. Just because they don’t want to talk to you now doesn’t mean they won’t be happy to hear from you later. Simply say, “Oh, I understand. May I call you back later tonight or would tomorrow morning be better? What time is best? I’ll talk to you then. And good luck finding the dog!”*

Q: *What if I’m not sure whether the brochure, phone call, or Web site is the best choice for this customer?*

A: *No problem. Just ask! “Sue — would you like to receive an e-mail, listen to a three-minute call, or see a brochure?”*

(Always include the Get Clean brochure as a leave-behind.)

Call to gain interest

The secret to this first step is **ENTHUSIASM!** Remember, you want to convey that you have “a very exciting product to share”.

Your goal: To help your prospect evaluate Get Clean products by sharing the brochure, product call (925.924.3000), or e-mail Get Clean Web pages at ShakleeGetClean.com.

Here are some ideas for “one-minute message” telephone conversations that will help you achieve your goal:

- “Hi, Sue! Do you have a minute to talk? I just wanted to tell you about an incredible cleaning line I’ve discovered that I’d like to get your opinion about. You may not be aware of just how toxic many of the cleaning products today really are. I was surprised to find out myself. I know you want the best for your family and I know that you’re busy, too. Would you mind if I dropped a brochure by or stuck one in the mail for you to look at and tell me what you think?”
- “Hi, Deborah! I’ve just recently learned something really interesting about potential health issues with cleaning products that we use in our home. I just learned that women who work at home have a 54% increased risk for cancer than women who work outside the home! The GOOD news is that I’ve discovered a new line called Get Clean that is safe for your family but really performs! Are you in front of your computer? I’ll e-mail you some information, and I’d love it if you would look at it and tell me what you think.”
- “Hi Mary! A friend of mine just told me about all the toxins my kids might be exposed to. Did you know chlorine was the number one cause of child poisoning? I had no idea. Anyway, she shared some products with me. Thought you might be interested. Can I e-mail the information she sent me?”

Mail brochure or use e-mail to help pre-sell

Send a brochure, have them listen to a three-minute product call (925.924.3000), or e-mail the Get Clean Web site pages.

Your goal: To set the stage for a follow-up call (during which you’ll set an appointment for a live or online product demonstration).

- Include a short personal note: (Nice tip – use the Get Clean note cards available in Shaklee Style)
“It was so nice to talk to you the other day! Here’s the information about Get Clean I promised to send you. I’ll call you in a day or so to see what you think!”
- On the outside of the envelope/package, write “Here’s the information you’ve been expecting!”

Follow-up call to book appointment

May I have a moment of your time?

Your goal: to book an appointment to demonstrate Get Clean products and open the door for product sales and sponsoring. Here are some ideas for a “one-minute message” telephone conversation that will help you achieve your goal.

“Hi, Sue! Have you had a chance to look at the brochure and sample I sent you? Great! Isn’t Get Clean Basic H² fantastic? Sue, I’d really like for you to experience for yourself how all these products work. I still have a couple of openings in my calendar this week. Would Tuesday afternoon or Thursday evening be best for you?”

“Hey Betty! You know I have always been concerned about the environment and safety for my family. Well, I was astonished when I found out how many toxins and dangerous chemicals were right there, in my house. So I switched brands to the new Shaklee Get Clean products because they are safe, powerful, economical, and they really work! I am so excited when I think of how many people I can help to fulfill their dreams with this amazing new line of products and the Shaklee opportunity. Would you have 20 minutes where we could meet, and I could show you a couple of demonstrations? And if you can think of anyone else who might be interested in something like this, invite them too.”

Tips for booking live appointments

Be assertive - Instead of asking, “What day would be good for you?” Provide two options - “I have openings on Wednesday morning, and Friday afternoon, which one would be better for you?”

Be enthusiastic - People like to be around happy people having fun.

Be considerate - Call the day before the appointment to confirm and set the expectation of approximately how long the appointment should be.

Be aware - Listen for verbal cues during your conversation that might point to needs you can help them fulfill such as needing more time, money, or a change in their life or career, or health challenges.

Be organized - Have your brochures and written materials ready to send or share.

Be smart - Ask for referrals. Even if the answer is no or they aren’t interested, ask everyone individually if they know someone who might be interested in a home-based business or the Get Clean products.

Tips for online presentations

Inquire as to the computer or Internet connection speed - this is important because it will set the tone for how fast/slow your presentation should go.

Send support materials - It’s always a good idea to send a hard copy of your presentation and any brochures to the prospect before the meeting.

2 SHARE

Use the Get Clean Profiler to guide your demo

May I ask you a few questions?

Your goal: To gather information about your customer's needs and wants to help you successfully complete your sale and also assist you in presenting Get Clean.

Does your customer want to know more?

Share a copy of the Get Clean Product Bulletins available on the MyShaklee.com.

FIRST THINGS FIRST

- **Make sure you have the Get Clean Wow Demo Kit** (#50420). It includes a dispenser for each of your demo products.
- **Have the Get Clean Starter Kit with you** (#80431). The Starter Kit includes everything your customer needs—Get Clean products, and all the essential cleaning tools. You'll be ready to deliver the products immediately.
- **Get organized!** Collect all the materials you'll need to do a demonstration in an attractive Get Clean Tote Bag (#50390). Print out the Product Bulletins from ShakleeGetClean.com and put them in a notebook as reference materials for your customer if they ask more questions. Download the Get Clean Order Form.
- **PRACTICE!** This is what friends and family are for. Run through an entire presentation at least twice before you get together with your first customer.

See the "How to Use the Get Clean Profiler" instructions included with the Get Clean Profiler forms.

Tips for presentations and demonstrations

- **Match your presentation speed** to the speed that the prospect can follow.
- **Be very familiar with your material.** Go through the presentation several times and understand its flow.
- **Keep things moving** and don't allow long moments of silence. While effective sometimes when presenting in person, the prospect is limited online in being able to pick up on your cues.
- **Practice virtual hand-holding.** Explain what you will be doing during the presentation, and along the way so you can quickly determine if the prospect is lost or confused.
- **Be as descriptive as possible.** Remember you can see what you are doing, but your prospects have to rely on your words to guide them.
- **Stick to the program.** Try your best to stay as close to the pre-determined time as possible. Out of respect for your prospect's time, plan to fulfill their expectations and end on time, but be sure to leave some time for questions and answers.

KEY TO SUCCESS

The Get Clean Starter Kit offers the highest PV on our Get Clean Products and is the best way to get started for anyone interested in high-performance cleaning products that don't compromise the health of their family.

Business leader suggestions for "Thank You" gifts for referrals

- *Get Clean Super Microfiber Cleaning Cloth #50409*
- *Super Microfiber Dish Sponge #50411*
- *Get Clean Notecards #111354 (available at ShakleeStyle.com)*

Close the sale with the Get Clean Starter Kit

May I have your order?

Your goal: To encourage your customer to make the best decision for their family's health with the sale of the Get Clean Starter Kit.

FIRST THINGS FIRST

There are two ways to proceed now. Did your customer check any of the "I'm interested" boxes at the end of the Get Clean Profiler form?

1) If they checked any of the following:

- ✓ I'm interested in the opportunity to earn extra money!
- ✓ I'm interested in earning free trips!
- ✓ YES! I have friends who would be interested in Get Clean products.

Then use the information in Section Three of this guide to present the Shaklee Opportunity to your prospect.

2) If they ONLY checked:

- ✓ I'm interested in saving 15% off SRP (Suggested Retail Price) on all Shaklee products!

Then close the sale by completing the Order Form as follows:

- "Let me show you how you can save 15% off the Suggested Retail Price today! By becoming a Member, your purchase price for each item will be the "MN" price shown in this column. If you purchase the Get Clean Starter Kit, you'll have everything you need to get started, and by signing up today you'll save an additional \$19.00 off the suggested retail total! You'll also be eligible for a 15% savings on all your future Shaklee Product purchases and you'll receive a Shaklee Catalog and other promotional offers on Shaklee products! Are you interested in taking advantage of these savings now? Great!"

Ask for referrals!

Use the spaces on the Get Clean Profiler to fill in the names and phone numbers of your customer's referrals.

- ✓ YES! I have friends who would be interested in Get Clean products.
"Who do you know who might be interested in Get Clean? If you share the names of five friends or acquaintances with me today, I have a special free gift for you, just to say 'Thank You'." (See list of suggested "Thank You" gifts for referrals.)

3 SPONSOR

Presenting the earning opportunity

FIRST THINGS FIRST

- **Use all the tools available.** Become familiar with them before giving your presentation. Watch the Join Us DVD and read the Join Us brochure. Let the tools do the work for you.
- **Share your story and your enthusiasm.** This taps into your vision and your reasons for doing Shaklee and brings passion to your presentation.
- **Play the Opportunity Presentation DVD.** You may also show income examples. Always ask if they have any questions. Answer any questions they may have.
- **Offer and share the three ways they can participate in Shaklee:**
 - **Fast Start to Wellness:** If they want all the benefits Shaklee has to offer and to start building a business right away, this is the option they will want to choose. Includes products and all business tools for \$299—a bargain for starting a business!
 - **Distributor Welcome Kit:** If they want to use the products, share them with others, and earn some money, this is a great option to choose. For \$39.95, an ideal way to get started learning about the business!
 - **New Member Pack:** If they just want to use the products, this allows them to take advantage of savings as a Member for just \$19.95. Opens the door to a product orientation and awareness of the Opportunity!
- **If they sponsor and say “yes” to the business** (either Fast Start or Welcome Kit), invite them to a First Step Training.
- **If they elect product purchase only,** then follow up with a product orientation later and invite them also to a First Step Training. You never know if they may see something that interests them and leads them to the business. Always make sure all prospects know all the benefits Shaklee has to offer!

KEY TO SUCCESS

You can take advantage of your sponsor's story to add credibility to your own experience. This is particularly useful when you're just getting started and may not yet have a personal "track record" to share. Talk to your sponsor about using his/her message and developing your own unique way to talk about what Shaklee has to offer.

Here's what you'll need

For the presentation:

- Downloadable PowerPoint Opportunity Presentation with script from the Member Center online, or downloadable printed version from the Member Center online. You should also have the Shaklee Product Guide, Join Us Brochure, and Join US DVD.
- The Opportunity Presentation DVD automates the Business Presentation and frees you to just answer questions.
- Paper and pencil to expand on income examples and/or for your prospect to take notes if they desire.

To close the sale:

- Shaklee Application
- Fast Start to Wellness Program or Distributor Welcome Kit or New Member Pack

To leave behind:


- Join Us DVD (English/Spanish #65957)
- Join Us Brochure (English #79707, Spanish #75230)
- 2007 Product Guide or Fall 2006 Product Selection Guide—Coming Soon!
- Product Brochure(s) of interest

Now you're ready to sponsor your first Business Builder!

PRODUCTS AND TOOLS FOR SHARING

Use this checklist to help you reorder everything you need to share Get Clean!

INTRODUCING GET CLEAN™ — SAFE FOR YOU, YOUR HOME, AND YOUR PLANET.™

| ITEM | ITEM CODE | SIZE | CASE/LOT | MN | SRP | PV |
|--|-----------|------|----------|--------|--------|-------|
|  GET CLEAN STARTER KIT | #80431 | | 1 unit | 135.45 | 154.45 | 75.90 |

Product:


- Basic H²™ Organic Super Cleaning Concentrate 16 oz.
- Basic H²™ Organic Super Cleaning Wipes 35 count
- Nature Bright® Laundry Booster and Stain Remover 32 oz.
- Scour Off™ Heavy-Duty Paste 9 oz.
- Hand Wash Concentrate 32 oz.
- Dish Wash Concentrate 16 oz.
- Dish Wash Automatic Concentrate 32 oz.
- Fresh Laundry Concentrate 32 oz. (Liquid)
- Soft Fabric Concentrate 32 oz.
- Soft Fabric Dryer Sheets 80 count
- Hand Wash Decorator Dispenser (2)
- Dish Wash Automatic Concentrate Dispenser (empty)
- Nature Bright Dispenser (empty)

Get Clean Caddy:

- Spray Bottles (2)
Windows and Mirrors
All-Purpose
- Basic H²™ Full Strength Dispenser Bottle with Dropper Tip (1)
- Pump for 32 oz. Bottle (2)
- Laundry Measuring Scoops (2)
- Dual Measuring Spoon (1)
- Cleaning Accessories (4)
Super Microfiber Cleaning Cloth
Super Microfiber Window Cloth
Super Microfiber Dish Sponge
Miracle Scrubber Pad

- Smart for You: Includes all the products and cleaning tools you need to start cleaning your way to a healthier home for you and your family.
- Smart for Your Wallet: The Get Clean Starter Kit replaces 830 bottles or boxes of conventional ready-to-use cleaning products you use in your house, kitchen and laundry – over \$3,400 of equivalent cleaning power.
- Smart for the Planet: When you purchase the Get Clean Starter Kit instead of ready-to-use products, you're helping reduce more than 100 pounds of packaging waste from landfills eliminating 248 pounds of greenhouse gas. Plus, you do the environmental equivalent of planting 10 trees.

Household Cleaners

| | | | | | | |
|--|--------|-----------|---------|--------|--------|-------|
|  BASIC H ² ™ ORGANIC SUPER CLEANING CONCENTRATE ☆ With its incredible powerful formula, Basic H ² dominates grease, grime, and dirt 1,000 different ways. Now, doubly concentrated and as earth friendly as original Basic-H®, it can be used indoors or out on any washable surface. | #00015 | 16 fl.oz. | 1 unit | 10.15 | 11.95 | 5.17 |
| | | | 12 case | 121.80 | 143.40 | 62.04 |
| | #00029 | 64 fl.oz. | 1 unit | 36.50 | 42.95 | 18.62 |
| | | | 4 case | 146.00 | 171.80 | 74.48 |

- New double concentrated formula
- New **no rinse** and **no residue** formula
- Less streaking and filming on glass
- Milder formula
- Better in cold water

¹Based upon comparing number of uses as set forth on product labels

* These performance comparisons were done on March 29 – June 6, 2006 and are valid only for the named products marketed at that time. All trademarks are the property of their respective owners.

| ITEM | ITEM CODE | SIZE | CASE/LOT | MN | SRP | PV |
|---|-----------|-----------------------|-------------------|---------------|----------------|---------------|
| BASIC H²™ ORGANIC SUPER CLEANING WIPES ☆ Now you can harness the power of Basic H ² in a convenient and biodegradable wipe that won't leave any residue as it wipes away dirt, grease, and grime. <ul style="list-style-type: none"> • Convenience with the cleaning power of Basic H² • Strong and sturdy wipe to clean a large area • Perfect for quick clean-ups • 70% better at cleaning vinyl floors than Pledge Wipes®* • Less streaking on glass windows than Windex with Vinegar Wipes®* | #00302 | 35 wipes (7" x 8") | 1 unit 12 case | 7.60 91.20 | 8.95 107.40 | 3.87 46.44 |
| | #00305 | 32 oz. Pouch | 1 unit 6 case | 9.15 54.90 | 10.75 64.50 | 4.65 27.90 |
| NATURE BRIGHT® LAUNDRY BOOSTER AND STAIN REMOVER ☆ Nature Bright uses natural enzymes and active oxygen to re-brighten laundry, de-stain upholstery, un-spot carpets and way more. <ul style="list-style-type: none"> • Tackles the toughest stains and will effectively remove: wine, grape juice, blood, perspiration, grass, grease, food, food stains, coffee, mold & mildew stains and much more. • Outperforms OxiClean®* – 50% better on grass stains • New convenient, resealable pouch comes with a measuring scoop • Empty refill dispenser available | #50413 | Dispenser | 1 unit 24 case | 2.80 67.20 | 3.30 79.20 | 0 0 |
| | #00430 | 9 oz. | 1 unit 6 case | 7.10 42.60 | 8.35 50.10 | 3.61 21.66 |
| SCOUR OFF™ HEAVY-DUTY PASTE ☆ This scouring cleanser removes the toughest stuck-on messes without harsh chemicals. <ul style="list-style-type: none"> • Great for tough cleaning jobs, inside and out • Nontoxic, biodegradable surfactant formula • New wide-mouth jar makes it so much easier to use! | #00255 | 16 fl. oz. | 1 unit 12 case | 6.75 81.00 | 7.95 95.40 | 3.45 41.40 |
| | #00295 | 32 oz. Pouch | 1 unit 6 case | 9.30 55.80 | 10.95 65.70 | 4.75 28.50 |
| DISH WASH AUTOMATIC CONCENTRATE ☆ The deep, enzyme-activated cleaning power of Dish Wash Automatic Concentrate gently removes tough stains, leaving dishes and glasses sparkling clean. <ul style="list-style-type: none"> • Superconcentrated — cleans 48 loads — just 2 teaspoons in each dispenser cup • Dissolves quickly and completely, getting to work straight away • Absolutely no chlorine and no fragrance, which can pollute the air in your home • New convenient, resealable pouch comes with a measuring scoop • Empty refill dispenser available | #50407 | Dispenser | 1 unit 24 case | 2.80 67.20 | 3.30 79.20 | 0 0 |

Kitchen Cleaners

| ITEM | ITEM CODE | SIZE | CASE/LOT | MN | SRP | PV |
|---|-----------|-----------|----------|--------|--------|-------|
| HAND WASH CONCENTRATE This super mild, sudsy cleanser has wheat germ oil to moisturize, soy protein to condition, balm mint and gentian extracts to soothe, and juniper and spruce extracts to energize. <ul style="list-style-type: none"> • pH balanced – mild on skin • Natural botanicals • Beautiful dispenser bottle available | #00304 | 32 oz. | 1 unit | 17.05 | 20.05 | 12.02 |
| | | | 6 case | 102.30 | 120.30 | 72.09 |
| | #50408 | Dispenser | 1 unit | 2.50 | 2.95 | 0 |
| | #81195 | Dispenser | 4 pack | 10.00 | 11.80 | 0 |

Laundry Cleaners

| | | | | | | |
|--|--------|------------|--------|-------|--------|-------|
| FRESH LAUNDRY CONCENTRATE (LIQUID) ☆ This two-for-one concentrate outperforms leading detergents and big-name spot removers with enzyme-activated natural cleansers. <ul style="list-style-type: none"> • Superconcentrated, one small bottle cleans 32 loads, the same number as a conventional liquid laundry detergent 100-ounce bottle • Super performance – outperforms Shout® and Spray n' Wash® in stain removal, and outperforms All Small & Mighty® as laundry detergent for removal of dirt and stains* • Small bottle is easy to carry, pour, and store. Small size fits on your shelf | #00128 | 32 fl. oz. | 1 unit | 12.70 | 14.95 | 6.47 |
| | | | 6 case | 76.20 | 89.70 | 38.82 |
| | #00129 | 64 fl.oz. | 1 unit | 24.60 | 28.95 | 12.55 |
| | | | 4 case | 98.40 | 115.80 | 50.20 |

| | | | | | | |
|---|----------------|---------|--------|-------|-------|-------|
| FRESH LAUNDRY CONCENTRATE (POWDER) ☆ This superconcentrated powder uses enzyme-activated natural ingredients to get your clothes really clean. <ul style="list-style-type: none"> • Superconcentrated – 5.5 pound box cleans 88 loads • Hypoallergenic formula won't irritate sensitive skin • Effective in hard or soft water and safe on all washable fabrics • Fragrance or fragrance-free versions available • Comes in 5.5 or 14-pound, easy open box | #00159 | 5.5 lb. | 1 unit | 17.70 | 20.85 | 9.04 |
| | | | 4 case | 70.80 | 83.40 | 36.16 |
| | #00160 | 14 lb. | 1 unit | 39.50 | 46.45 | 20.12 |
| | Fragrance Free | | | | | |
| | #00161 | 5.5 lb. | 1 unit | 17.70 | 20.85 | 9.04 |
| | | 4 case | 70.80 | 83.40 | 36.16 | |


| | | | | | | |
|---|--------|------------|--------|-------|-------|-------|
| SOFT FABRIC CONCENTRATE Clean-smelling, silky softener reduces wrinkles and removes static cling. <ul style="list-style-type: none"> • Superconcentrated – 32 ounces softens 64 loads • Naturally softens, reduces wrinkles and controls static cling • Makes ironing easier • Small bottle is easy to carry, pour, and store – small size fits on your shelf | #00075 | 32 fl. oz. | 1 unit | 8.65 | 10.15 | 4.39 |
| | | | 6 case | 51.90 | 60.90 | 26.34 |


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|--|--------|-----------|---------|--------|--------|-------|
| SOFT FABRIC FRAGRANCE FREE DRYER SHEETS ☆ Vegetable-based softener on a biodegradable sheet that breaks in two in the dryer for even distribution of softener and greater reduction of static cling. <ul style="list-style-type: none"> • Softens clothes and helps prevent wrinkles without perfumes or dyes • Perfect way to reduce static cling and safe for all washable fabrics • Rivals performance of Bounce® in reducing static cling* • New vegetable-based softener – Shaklee Difference! • New biodegradable sheet – Shaklee Difference! | #00306 | 80 sheets | 1 unit | 8.45 | 9.95 | 4.32 |
| | | | 12 case | 101.40 | 119.40 | 51.84 |

GET CLEAN™ ACCESSORIES


| ITEM | ITEM CODE | SIZE | CASE/LOT | MN | SRP | PV |
|---|-----------|--------|----------|-------|-------|----|
| <input type="checkbox"/> GET CLEAN CADDY ORGANIZER KIT | #50421 | | 1 unit | 27.95 | 32.85 | 0 |
| <input type="checkbox"/> GET CLEAN SPRAY BOTTLE | #50406 | 16 oz. | 2 pack | 4.50 | 5.30 | 0 |
| <input type="checkbox"/> SUPER MICROFIBER CLEANING CLOTH | #50409 | | 1 unit | 3.85 | 4.50 | 0 |
| | | | 12 case | 46.20 | 54.00 | 0 |
| <input type="checkbox"/> SUPER MICROFIBER WINDOW CLOTH | #50410 | | 1 unit | 3.85 | 4.50 | 0 |
| | | | 12 case | 46.20 | 54.00 | 0 |
| <input type="checkbox"/> SUPER MICROFIBER DISH SPONGE | #50411 | | 1 unit | 2.50 | 2.95 | 0 |
| | | | 12 case | 30.00 | 35.40 | 0 |
| <input type="checkbox"/> MEASURING CUP | #50077 | | 1 unit | .50 | .60 | 0 |
| | | | 25 case | 12.50 | 15.00 | 0 |
| <input type="checkbox"/> DUAL MEASURING SPOON | #50416 | | 25 pack | 10.00 | 11.25 | 0 |
| <input type="checkbox"/> MIRACLE SCRUBBER PAD | #50510 | | 1 unit | .60 | .70 | 0 |
| | | | 10 case | 6.00 | 7.00 | 0 |
| <input type="checkbox"/> SQUEEZE BOTTLE WITH DROPPER TIP | #50419 | 4 oz. | 1 unit | 1.00 | 1.15 | 0 |
| | | | 75 case | 75.00 | 86.25 | 0 |
| <input type="checkbox"/> 1/4-OZ. PUMP DISPENSER (FOR 32 OZ. BOTTLE) | #50414 | | 1 unit | 1.90 | 2.25 | 0 |
| | | | 10 case | 19.00 | 22.50 | 0 |
| <input type="checkbox"/> 1/2-OZ. PUMP DISPENSER (FOR 64 OZ. BOTTLE) | #50415 | | 1 unit | 1.90 | 2.25 | 0 |
| | | | 10 case | 19.00 | 22.50 | 0 |


GET ORGANIZED – TOOLS TO ASSIST YOU IN GETTING FAMILIAR WITH GET CLEAN


-  **PRODUCT BULLETINS**
 Everything you'll need to know about each of our Get Clean products. Simple to download and a great resource tool for customers who want to know more.
- Download from MyShaklee.com. Go to Product Library. Select Home Care then choose Product Briefs.

-  **GET CLEAN PRESENTATION**
 This is an excellent 10-minute presentation you can use to share Get Clean with others. The presentation outlines the health risks associated with common household cleaners, and outlines why Get Clean is the safe, powerful, green, and smart choice. Available to download in both PDF and a Microsoft PowerPoint® formats.
- Download from MyShaklee.com. Go to Product Library. Select Home Care then choose Presentations.


INVITE – TOOLS TO ASSIST YOU IN BOOKING AN APPOINTMENT

-  **GET CLEAN PRODUCT CALL** 925.924.3000
 Make sure to program this number on your cell phone 925.924.3000. If you have a prospect who needs to be convinced about why they should Get Clean, just have them listen to this persuasive three-minute call.

| ITEM | ITEM CODE | CASE/LOT | PRICE |
|---|----------------|----------|-------|
|  GET CLEAN BROCHURE This beautiful full-color, 24-page brochure is the perfect way to introduce Get Clean to others. Brand-new, it presents the incredible benefits of the Get Clean products and outlines why Get Clean is the safe, powerful, green, and smart choice for everyone. Fits in a #10 sized envelope. | #70051 English | 25 case | 16.25 |
| | #70052 Spanish | 25 case | 16.25 |

-  **GET CLEAN BASIC H²™ SAMPLES** #60062 50 pack 30.00
 An entirely new way to share our new formula—makes just enough Basic H² to make one 16-ounce bottle of window cleaner and one 16-ounce bottle of all-purpose cleaner; inserts into a beautiful four-color sleeve.

SHARE – PRESENTATION TOOLS

| ITEM | ITEM CODE | CASE/LOT | PRICE |
|--|----------------|----------|-------|
|  GET CLEAN PRODUCT PROFILER This two-color profiler is an excellent one-on-one tool that allows you to quickly and easily share Get Clean products and the Get Clean Starter Kit with others. Includes instruction sheet that details the supplies, products, and forms you need to successfully share the products with others. | #75387 English | 25 case | 3.75 |
| | #75388 Spanish | 25 case | 3.75 |

| ITEM | ITEM CODE | CASE/LOT | PRICE |
|--|---|----------|-------|
| <input type="checkbox"/> GET CLEAN WOW DEMO KIT This is the professional way to demonstrate Basic H ² ™ and Nature Bright® in a one-on-one presentation. The kit includes a handy 7 1/4" L x 3 3/4" W x 4 3/4"H Get Clean presentation box, which includes five containers, stickers for the containers, and handy cue cards. | #50420 | 1 unit | 10.00 |
| <input type="checkbox"/> GET CLEAN ORDER FORM Download this handy Get Clean Order Form to have on hand. Includes the Get Clean Starter Kit, and all the Get Clean Products and Accessories in this SRP/MN Order Form. | Download from MyShaklee.com. Go to Product Library. Select Home Care then choose Other. | | |

PRESENTING THE EARNING OPPORTUNITY

| ITEM | ITEM CODE | SIZE | CASE/LOT | MN | SRP | PV |
|--|-----------|-----------------|----------|--------|--------|--------|
| <input type="checkbox"/> FAST START TO WELLNESS DISTRIBUTOR PROGRAM Includes everything a new Distributor needs to get started "fast," including all the materials from the Distributor Welcome Kit, three free months of a Personal Web Site, and the Shaklee Wellness Pack for becoming familiar with the nutrition program. | #59204 | English | 1 unit | 299.00 | 299.00 | 125.00 |
| | #59205 | Spanish | 1 unit | 299.00 | 299.00 | 125.00 |
| OR | | | | | | |
| <input type="checkbox"/> DISTRIBUTOR WELCOME KIT Everything that's needed to start a successful career with Shaklee, including essential forms, brochures, DVDs, and more. | #75255 | English | 1 unit | 39.95 | 39.95 | 0 |
| | #75256 | Spanish | 1 unit | 39.95 | 39.95 | 0 |
| OR | | | | | | |
| <input type="checkbox"/> NEW MEMBER PACK For getting new Members started with Shaklee. Includes materials to introduce Shaklee products and the Shaklee Opportunity. | #75297 | English | 1 unit | 19.95 | 19.95 | 0 |
| | #75298 | Spanish | 1 unit | 19.95 | 19.95 | 0 |
| ITEM | ITEM CODE | CASE/LOT | PRICE | | | |
| <input type="checkbox"/> JOIN US BROCHURE An all-inclusive overview of the Shaklee Opportunity. Good for inviting people into Shaklee. | #79707 | English | 25 pack | 4.00 | | |
| | #75230 | Spanish | 25 pack | 4.00 | | |
| <input type="checkbox"/> JOIN US DVD Makes the Shaklee Opportunity come to life. A great prospecting tool! | #65957 | English/Spanish | 1 unit | 7.99 | | |
| | #65958 | English/Spanish | 10 case | 19.99 | | |

| ITEM | ITEM CODE | CASE/LOT | PRICE |
|---|----------------------------------|--------------------|--------------|
| <input type="checkbox"/> PRESENTING. . . .THE SHAKLEE OPPORTUNITY DVD Three experienced speakers give presentations on the Shaklee Opportunity, two in English, one in Spanish. Select one, and “click and play,” or use it to fine tune your own presentation. | #65963 English/Spanish | 1 unit | 9.95 |
| <input type="checkbox"/> NEW MEMBER/DISTRIBUTOR APPLICATION Three-part NCR form for easy completion and entry, a four-color brochure showcasing the three ways the join Shaklee, and other important information. | #75293 English #75294 Spanish | 12 pack 12 pack | 2.04 2.04 |

GET CLEAN™ LOGO MERCHANDISE – AVAILABLE FROM SHAKLEE

| ITEM | ITEM CODE | CASE/LOT | MN | SRP |
|--|-----------|----------|-------|-------|
| <input type="checkbox"/> GET CLEAN TOTE BAG The Get Clean tote bag is perfect for groceries, picnics, commuting—you name it! Constructed of recycled heavy fabric, it features two interior zipper pockets and one exterior zipper pocket, a reinforced hard bottom for support, and a snap closure. In a sleek Green-and-Ivory design, the bag measures 14” H x 19 1/2” W with a 6 1/2” gusset. | #50390 | 1 unit | 16.15 | 18.95 |

GET CLEAN™ LOGO MERCHANDISE – AVAILABLE AT ShakleeStyle.com

| ITEM | ITEM # | CASE/LOT | PRICE | ShakleeStyle.com |
|---|--|------------------|----------------|--------------------------------------|
| <input type="checkbox"/> GET CLEAN LAPEL PIN Beautiful 1 1/2” Get Clean logo pin. | #111359 | 1 unit | 1.75 | ShakleeStyle.com |
| <input type="checkbox"/> GET CLEAN NOTE CARDS Use as a Thank You gift for referrals or use to send a personal note to your prospect. Available in packs of 10 with envelopes. | #111354 | 10 case | 15.00 | ShakleeStyle.com |
| <input type="checkbox"/> GET CLEAN T-SHIRTS 100% cotton shirt. Sizes S – 3XL | Women’s cut #111452 Men’s or Unisex cut #111453 | 1 unit 1 unit | 14.50 14.50 | ShakleeStyle.com ShakleeStyle.com |

